



## Neuland Q4FY23 income at Rs.415.1 crore, up 61.8% YoY

### EBITDA at Rs. 127.8 crore, up 224.8% YoY

Hyderabad, India, May 11, 2023 - Neuland Laboratories Limited (NLL) (NSE: NEULANLAB; BSE:524558), a pharmaceutical manufacturer providing active pharmaceutical ingredients (APIs), complex intermediates and custom manufacturing solutions services to customers located in around 80 countries, today announced financial results for the fourth quarter and year ended March 31, 2023.

Commenting on the performance Mr. Sucheth Davuluri, Vice-Chairman and Chief Executive Officer of the Company said, *“We crossed several significant milestones in FY23 with business driven by ongoing growth in the high margin Specialty and CMS business. The performance of this fiscal reflects the various initiatives we have taken in line with our strategy over the last few years, playing out now. We believe that this puts us in a strong position as we look to consolidate the healthy momentum going forward.”*

In addition, Mr. Saharsh Davuluri, Vice Chairman and Managing Director, Neuland Labs added *“We are happy to state that our focus on R&D and project management saw us achieve our highest ever profitability margins in FY23. We executed a number of CMS projects during the year resulting in the business recording significant growth and contributing close to half the Q4 revenues. We expect this momentum to continue in future as well on account of new customers increasingly accepting Neuland as an established CDMO.”*

## Financial Summary

Rs. crore

Particulars	Q4FY23	Q4FY22	YoY Growth (%)	Q3FY23	QoQ Growth (%)	FY23	FY22	YoY Growth (%)
Total Income	415.1	256.5	61.8%	270.2	53.7%	1200.9	953.2	26.0%
EBITDA	127.8	39.3	224.8%	54.9	132.9%	281.1	144.3	94.8%
EBITDA margin (%)	30.8%	15.3%	1550 bps	20.3%	1050 bps	23.4%	15.1%	830 bps
PAT	84.5	21.8	287.2%	30.4	177.7%	163.1	63.5	156.7%
PAT margin (%)	20.4%	8.5%	1190 bps	11.3%	910 bps	13.6%	6.7%	690 bps
EPS (Basic) Rs.	65.9	17.0	287.2%	23.7	177.7%	127.1	49.5	156.7%

## Q4 FY23 Earnings Call

The company will conduct a one-hour Earnings call at **17:30 hrs. IST on Thursday, May 11, 2023** where the management will discuss the Company's performance and answer questions from participants. To participate in this conference call, please register on the link below:

[Diamond Pass Registration Link](#)

Please note that the transcript of the conference call will be uploaded on the company website in due course.

## About Neuland Laboratories Limited

For over 39 years, Neuland Labs has been at the forefront of manufacturing APIs through its cGMP manufacturing facilities, working with customers in close to 80 countries. Neuland Labs has developed more than 300 processes and 75 APIs and has filed over 903+ Regulatory filings in the US (60 active US DMFs), the European Union (EU) and other geographies. Its manufacturing facilities are inspected and approved by the U.S. FDA and other leading regulatory agencies. Its record of quality manufacturing and reliability is highlighted by cGMP certifications that include the U.S. FDA, TGA (Australia), EDQM (EU), German Health Authority, ANVISA (Brazil), EMA (EU), Cofepris (Mexico), KFDA (Korea), PMDA (Japan), CFDA (China), FSI "SID &GP" Russia, Health Canada, ISO 9001, ISO14001, OHSAS18001 and ISO 27001. For more information, visit [www.NeulandLabs.com](http://www.NeulandLabs.com).

**If you have any questions or require further information, please feel free to contact**

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