

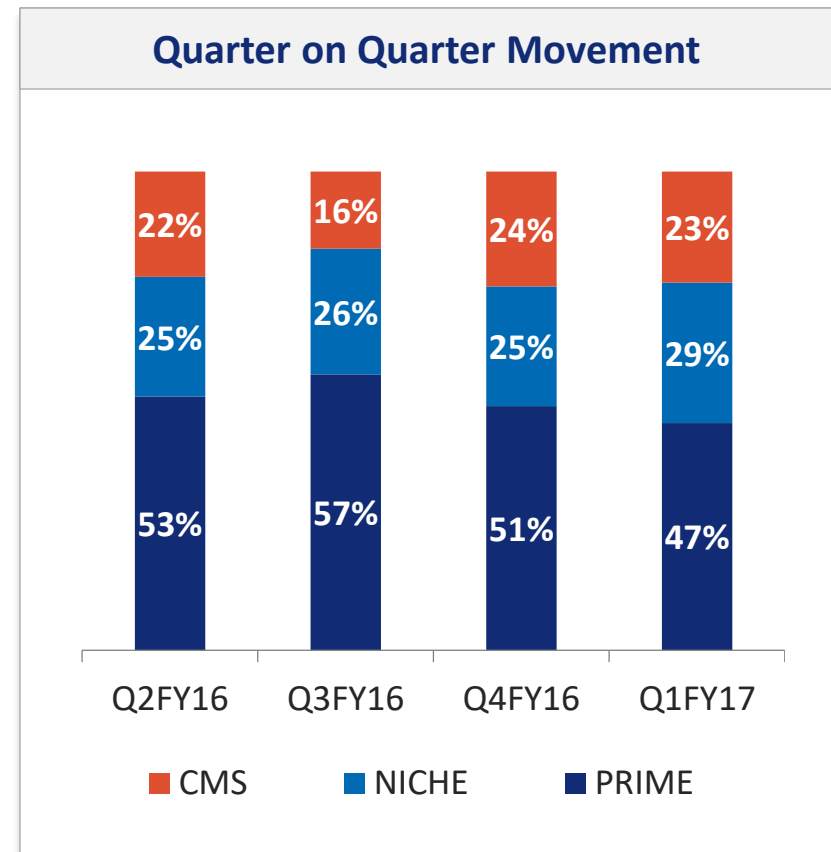
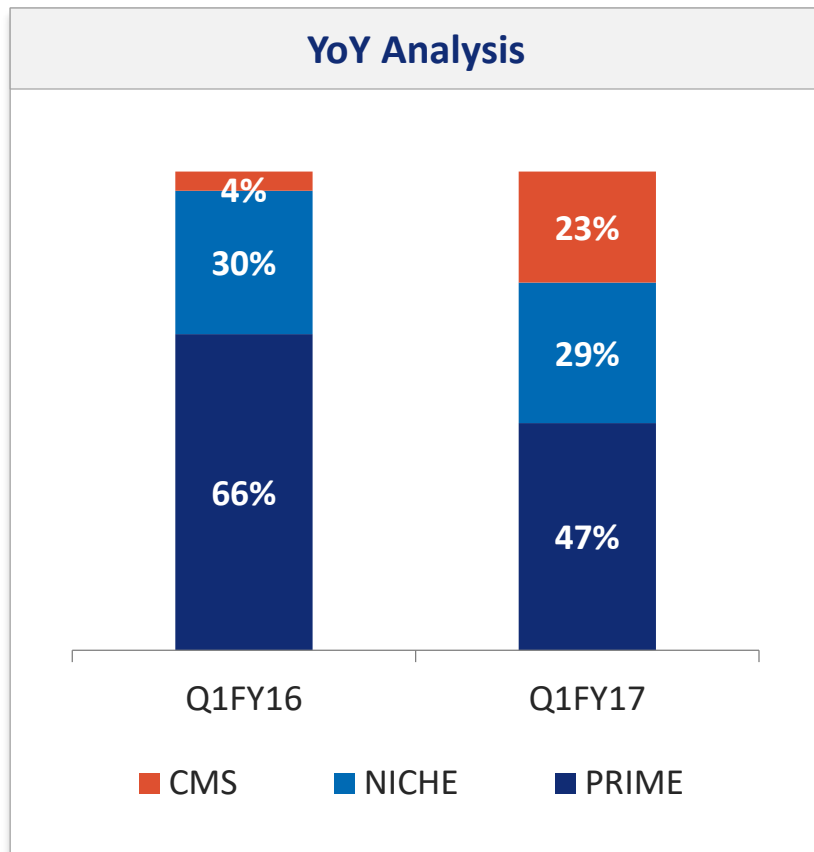


Quarterly Business Indicators

Q1FY17

Business Saliency

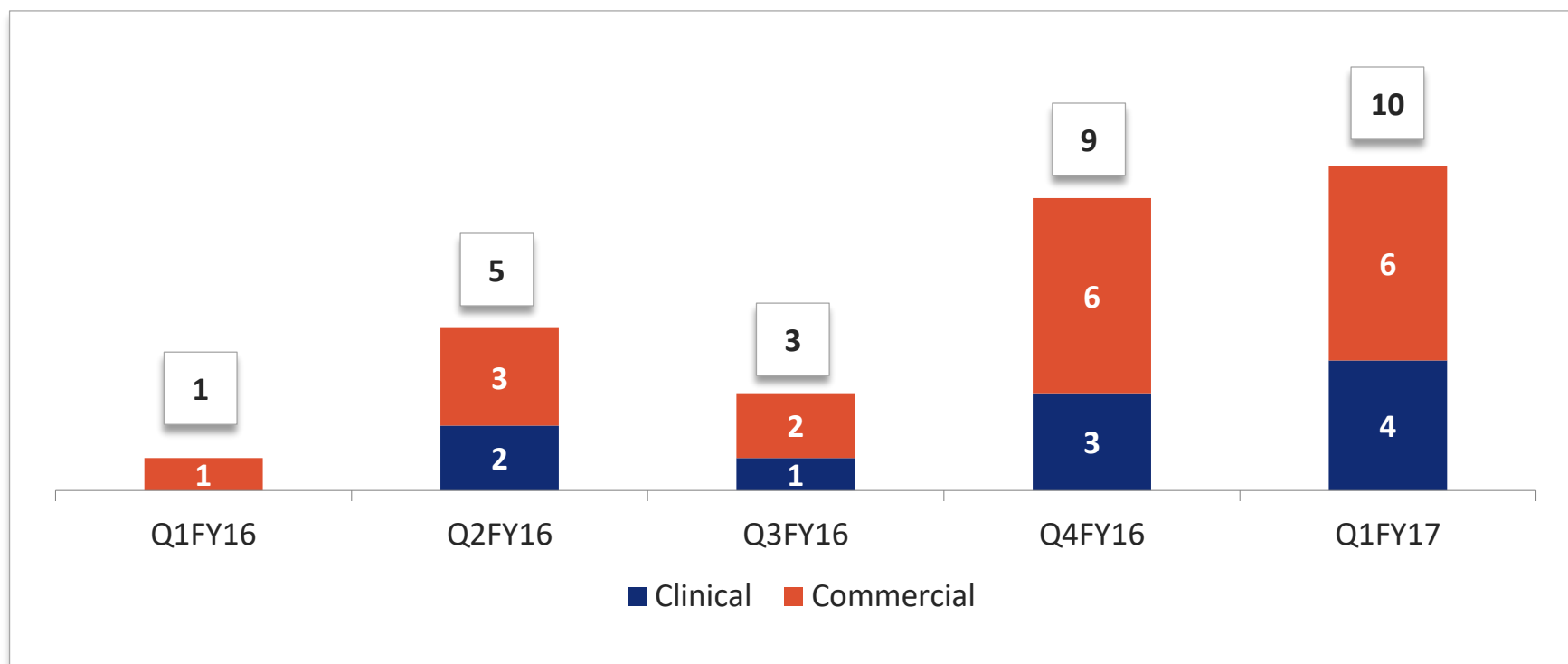
The graphs below show the Saliency of the Q1 of FY-16 & FY-17 and over the last three quarters



CMS Business Depth

This Indicator gives the number of molecules (APIs and Intermediates) contributing to the revenue in the Quarter. This number is classified in two parts as Clinical & Commercial based on the status of the respective molecules. The intent here is to give an idea of the depth of the business in terms of projects and the pipeline.

The tables below indicate the numbers for the last 5 quarters



*- Quantities taken for validation and launch are considered as Commercial



Thank You